

# Tire Check in Seconds



## Toipics:

Ventech

Product Overview

How does **PNEUSCAN** ATM work?

**PNEUSCAN** ID

Installation

Benefits

Outlook on **PNEUSCAN** PRO

# Company



- **VENTECH GmbH** established in **February 2006**
- High **competence** in **Measurement & System-Technology**
- International **Patents** and **Brands**

# Product Overview



## **PNEUSCAN ATM**

Automatic tire inflation check

## **PNEUSCAN ID**

Identification by license plate

## **PNEUSCAN PRO**

Automatic tread check

All **PNEUSCAN** products can be installed in combination.

# Overview



*...metrology  
in motion...*

# PNEUSCAN ATM - TRUCK



*...metrology  
in motion...*

# Installation @ BVG

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VENTECH

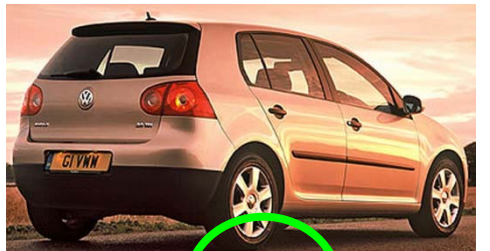


# How does it work?

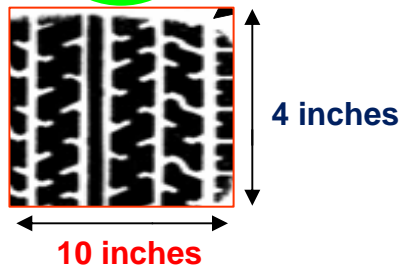
Pressure (PSI) = Force / Area

$$20 \text{ psi} = \frac{800 \text{ lbs}}{40 \text{ inches}^2}$$

**Example:** A car has a Load of **800 lbs** on each tire with a tire pressure of **20 psi**.



800 lbs      800 lbs      800 lbs



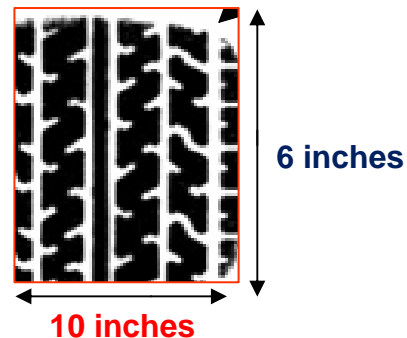
100 PSI = 100 lbs / Inch<sup>2</sup>

$$20 \text{ psi} = \frac{1,200 \text{ lbs}}{60 \text{ inches}^2}$$

**Example:** When the Load on each tire is extended from **800 lbs** to **1200 lbs**, the contact area grows at the same tire pressure.



1200 lbs      1200 lbs      1200 lbs



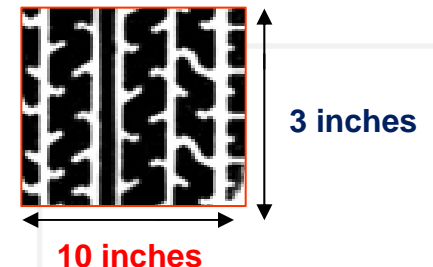
The Contact Area extends proportional to the Load and reverse proportional to the Tire Pressure.

$$40 \text{ psi} = \frac{1,200 \text{ lbs}}{30 \text{ inches}^2}$$

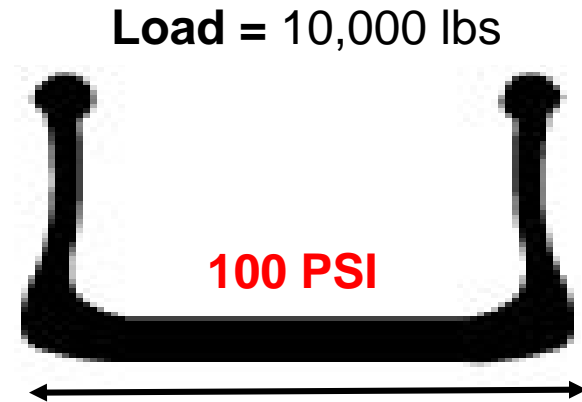
**Example:** When the tire pressure is extended to **40 psi**, the contact area is reduced proportional.



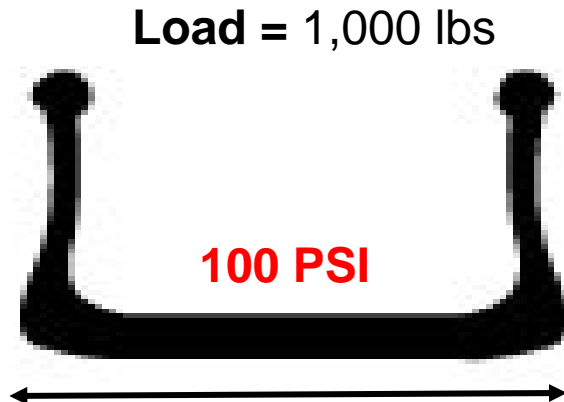
1200 lbs      1200 lbs      1200 lbs



# How does it work?

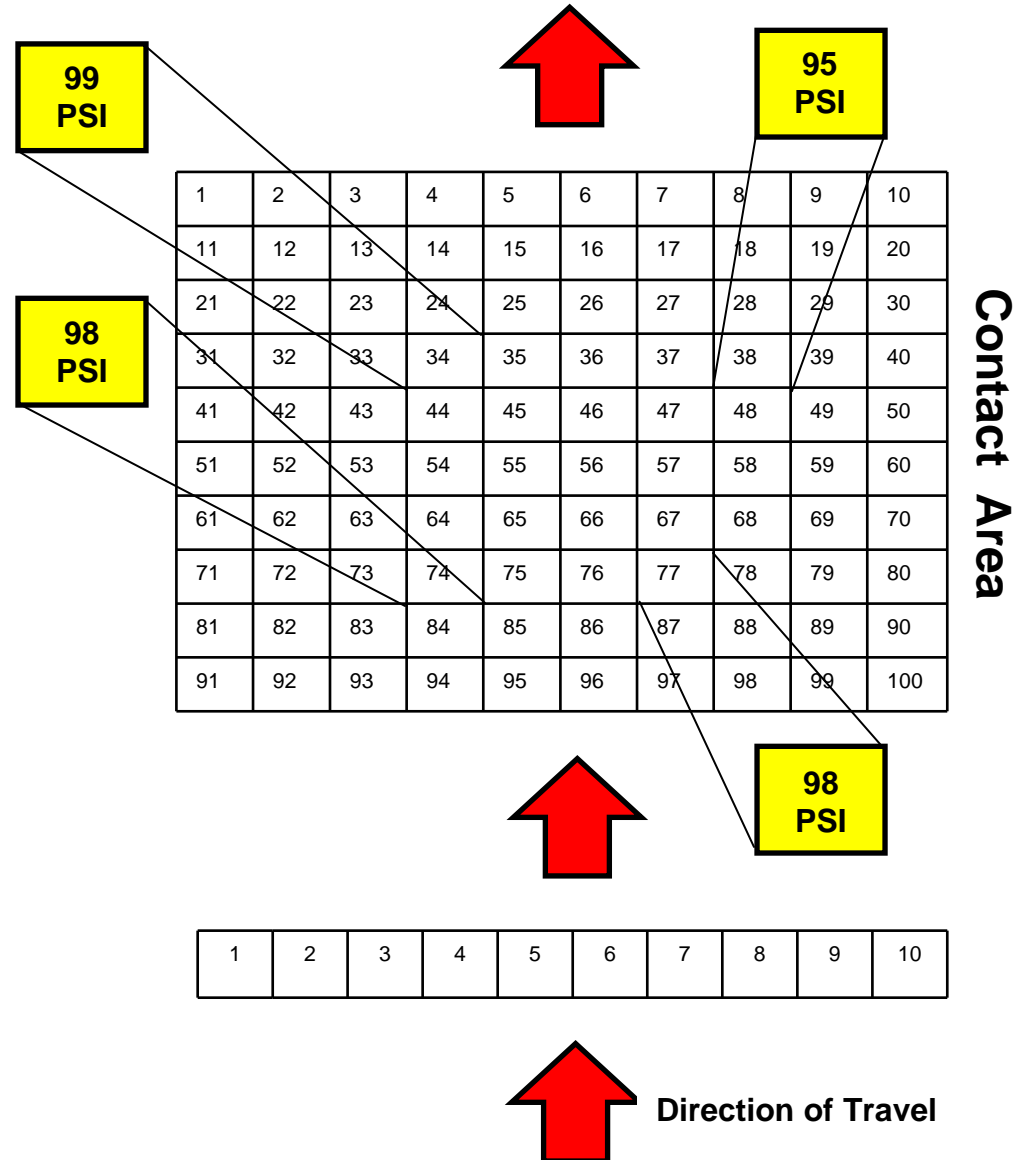


Width



Width

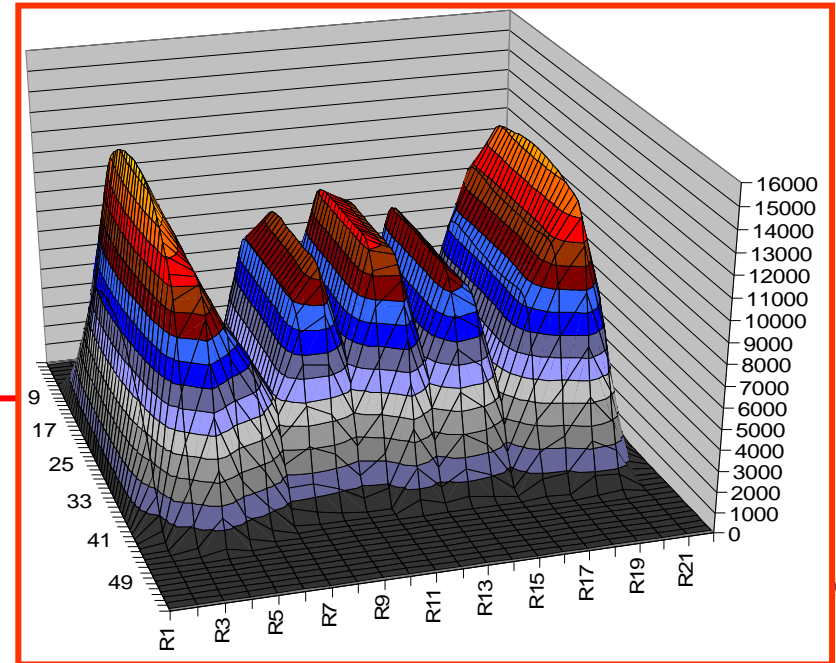
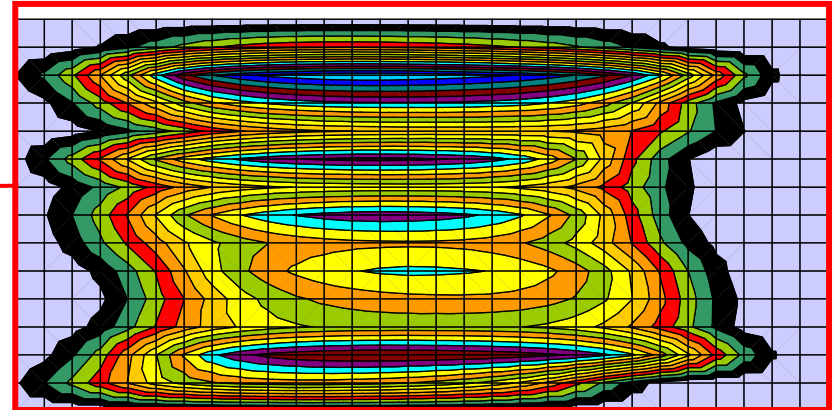
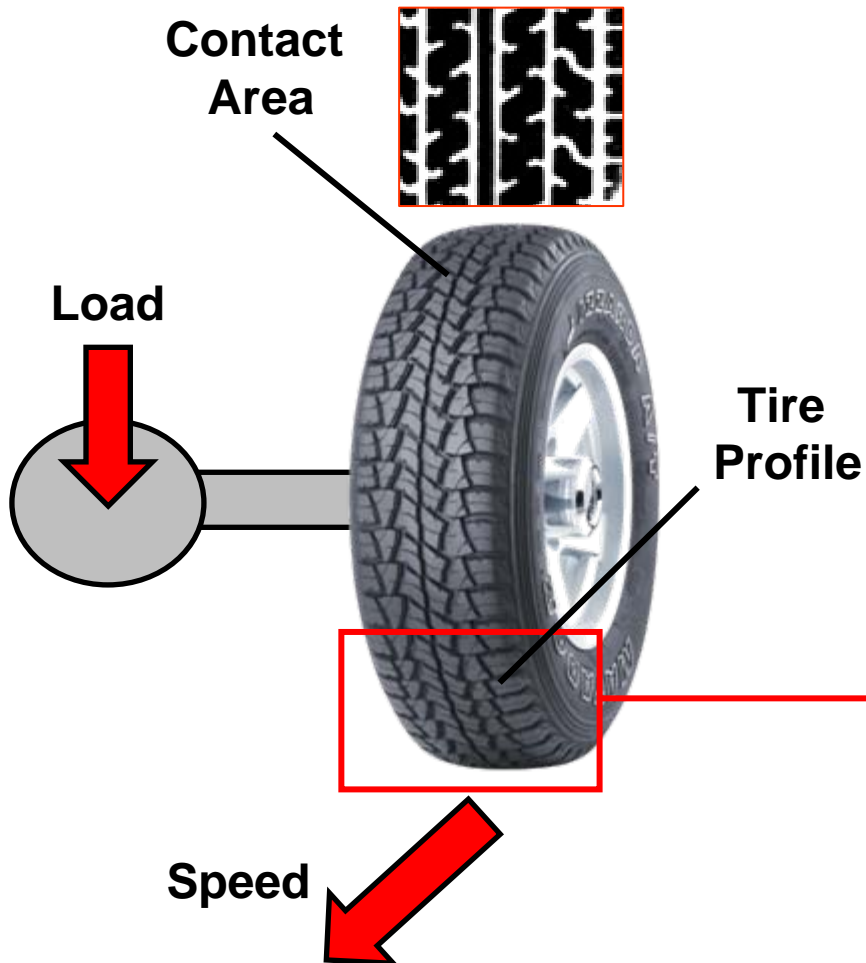
**Pressure (PSI) = Force / Area**





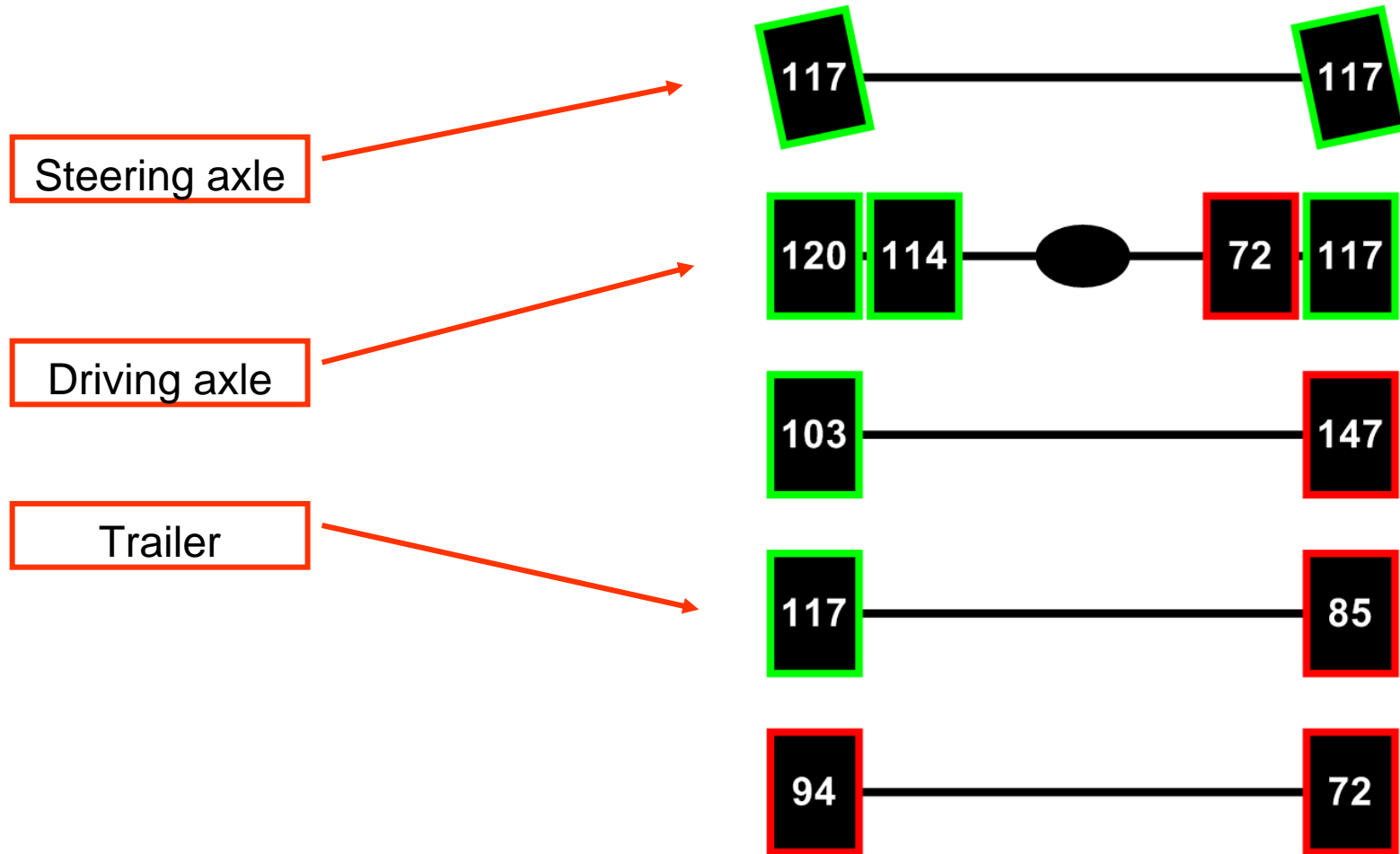
# How does it work?

Each Tire leaves a Footprint!



# How does it work?

Result → Tire Pressure!

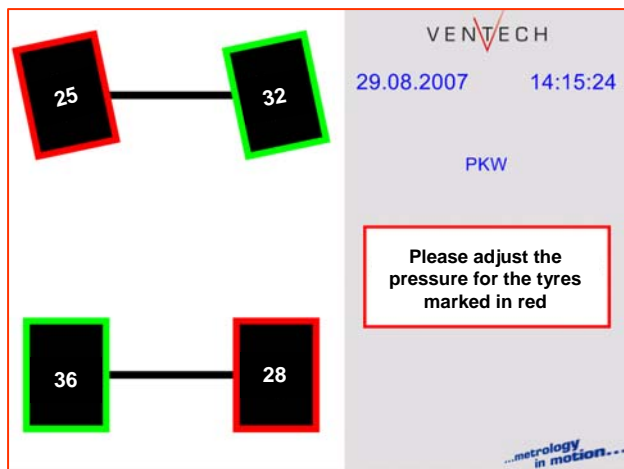


EU Truck

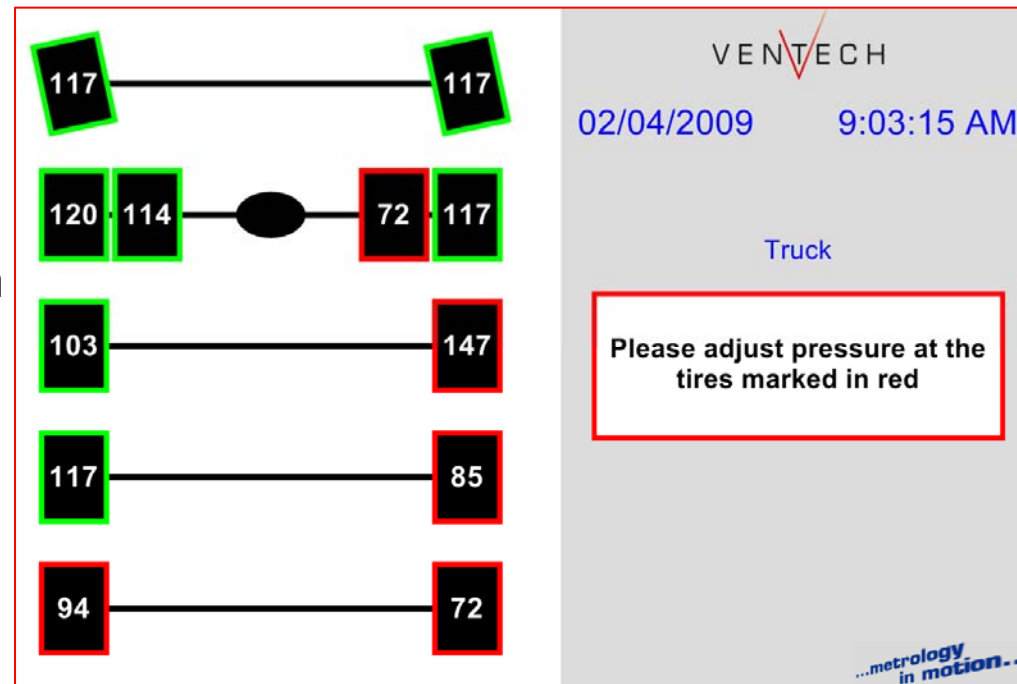
# How does it work?

## Detecting the type of vehicle

- The **amount** of axles and tires
- **Structure** of the axles and the tires
- **Results** can be assigned to each axle or tire of a vehicle type



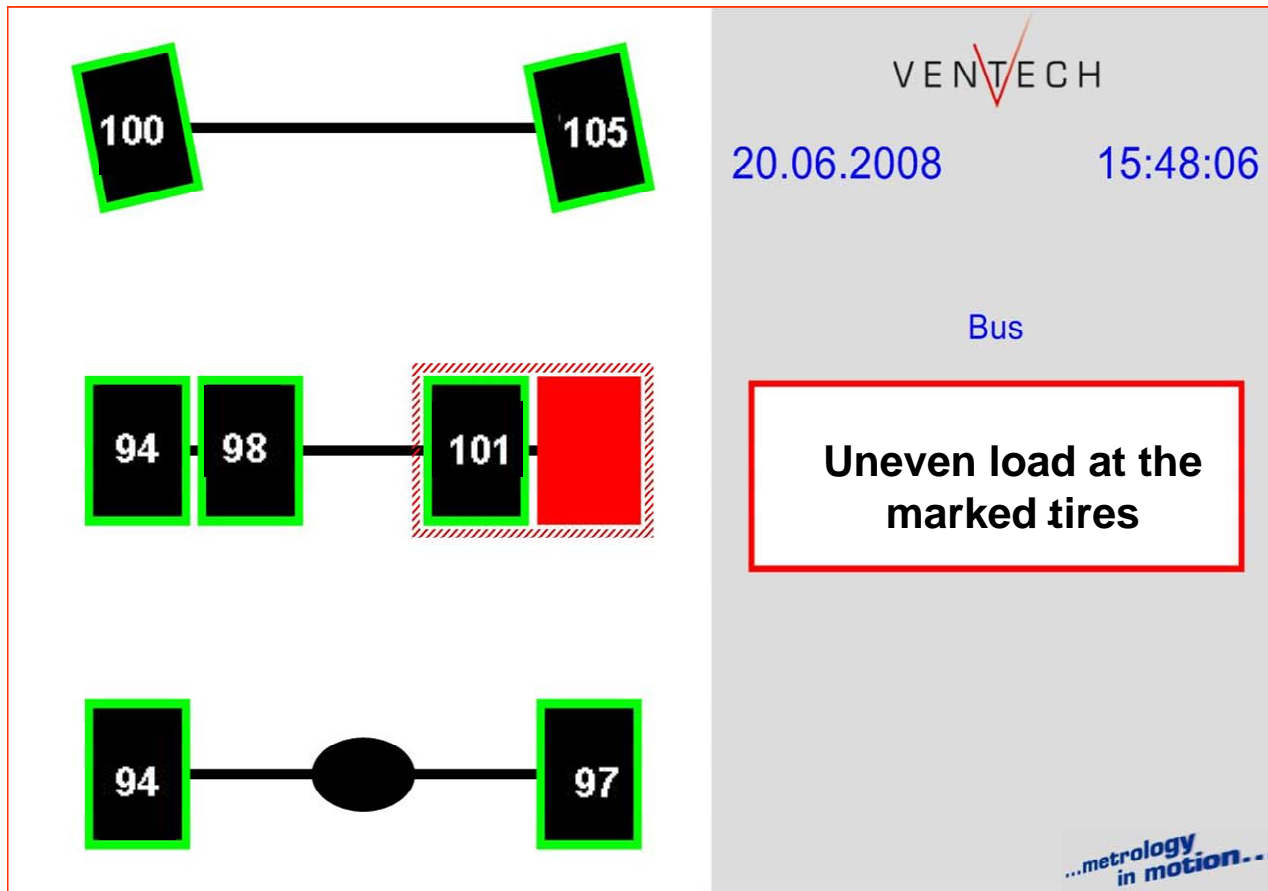
Car



EU Truck

# How does it work?

## Warning in case of Irregular Combination of Twin Tires



Articulating Bus

*...metrology  
in motion...*

# Print-Out

VENTECH  
Tire Inflation Check  
10/10/2009 2:56 p.m.

left		right	
Axle 1			
99		95	
Axle 2			
97	100	112	110
Axle 3			
94	107	99	80

Please adjust the  
pressure at the marked  
tires manually!



# Transfer Data via Ethernet



# Tire Pressure Log

PNEUSCAN ATM - Tyre Pressure Monitoring VENTECH

Date	Time	Licence number	Vehicle number	Vehicle type	Tyre	Pressure ACTUAL	Pressure TARGET	Pressure TARGET MAX	Pressure TARGET MIN	Deviatation TARGET	Pressure ok
5/8/2009	12:00:12 AM	LN 51 DVR	41441	Bus_24_Old	L-1-1	100	95	104	86	5	ok
5/8/2009	12:00:12 AM	LN 51 DVR	41441	Bus_24_Old	R-1-1	94	95	104	86	-1	ok
5/8/2009	12:00:12 AM	LN 51 DVR	41441	Bus_24_Old	L-2-1	83	80	88	72	3	ok
5/8/2009	12:00:12 AM	LN 51 DVR	41441	Bus_24_Old	L-2-2	77	80	88	72	-3	ok
5/8/2009	12:00:12 AM	LN 51 DVR	41441	Bus_24_Old	R-2-1	84	80	88	72	4	ok
5/8/2009	12:00:12 AM	LN 51 DVR	41441	Bus_24_Old	R-2-2	82	80	88	72	2	ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	L-1-1	128	131	145	118	-3	ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	R-1-1	124	131	145	118	-7	ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	L-2-1	119	101	111	91	18	not ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	L-2-2	104	101	111	91	3	ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	R-2-1	110	101	111	91	9	ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	R-2-2	104	101	111	91	3	ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	L-3-1	139	114	126	110	25	not ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	L-3-2	129	114	126	110	15	not ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	R-3-1	125	114	126	110	11	ok
5/8/2009	12:04:17 AM	LK 53 FCC	11024	Bus_244	R-3-2	121	114	126	110	7	ok
5/8/2009	12:04:51 AM	YX 58 FPY	44058	Bus_24_New	L-1-1	111	111	124	100	0	ok
5/8/2009	12:04:51 AM	YX 58 FPY	44058	Bus_24_New	R-1-1	111	111	124	100	0	ok
5/8/2009	12:04:51 AM	YX 58 FPY	44058	Bus_24_New	L-2-1	108	105	113	92	3	ok
5/8/2009	12:04:51 AM	YX 58 FPY	44058	Bus_24_New	L-2-2	108	105	113	92	3	ok
5/8/2009	12:04:51 AM	YX 58 FPY	44058	Bus_24_New	R-2-1	112	105	113	92	7	ok





# Analysis

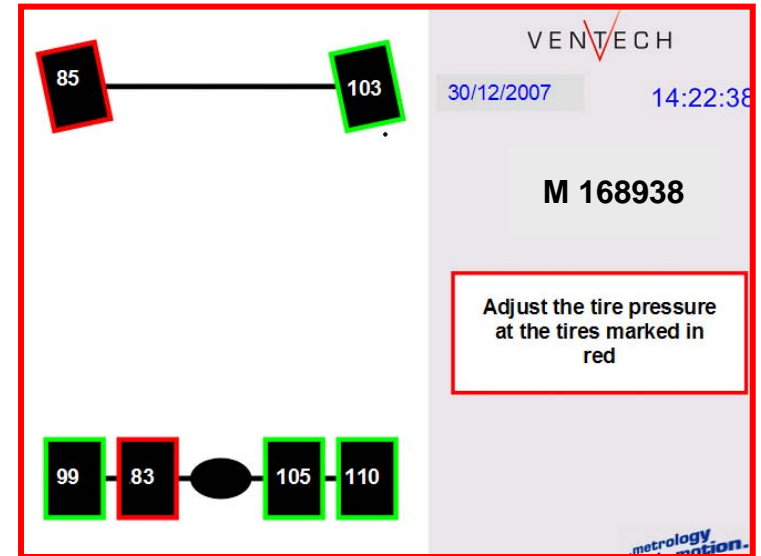
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- **Print-out** of the **Current Result (Printer)**
- **Print-out** of the **Critical Tires** or all **Tires** of the **Last XXX Hours** with **ID** of the vehicle
- **Export** the **Data** to **Excel** (e.g. Includes the Set Pressures, Tolerances and Abnormalities)

# PNEUSCAN ID

## Vehicle Identification

- Individual identification by reading the Licence Plate
- The results can be assigned to the individual vehicle
- Detection of Creeping Inflation



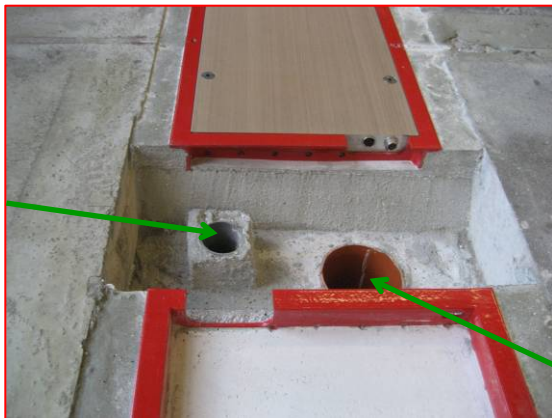
# Sensor Installation

## Sensor

We recommend to mount the sensor flatly into the ground

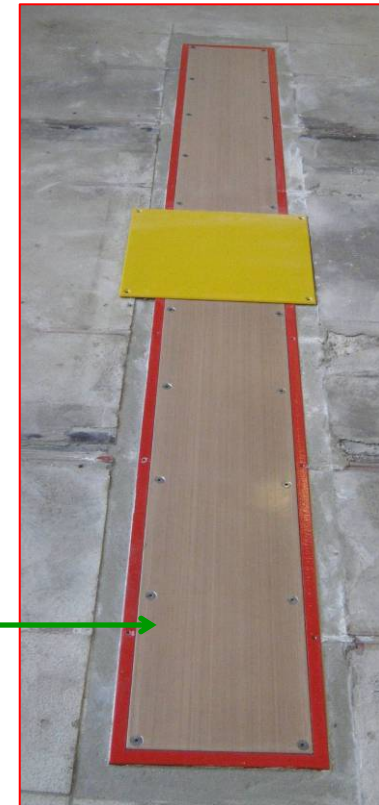
- Higher accuracy
- Passing with a higher speed
- Less material wear
- Higher acceptance by the driver

Tube for  
cables



Passing  
speed up to  
25 km/h  
(15m/h)

Drainage



...metrology  
in motion...

# Sensor Installation

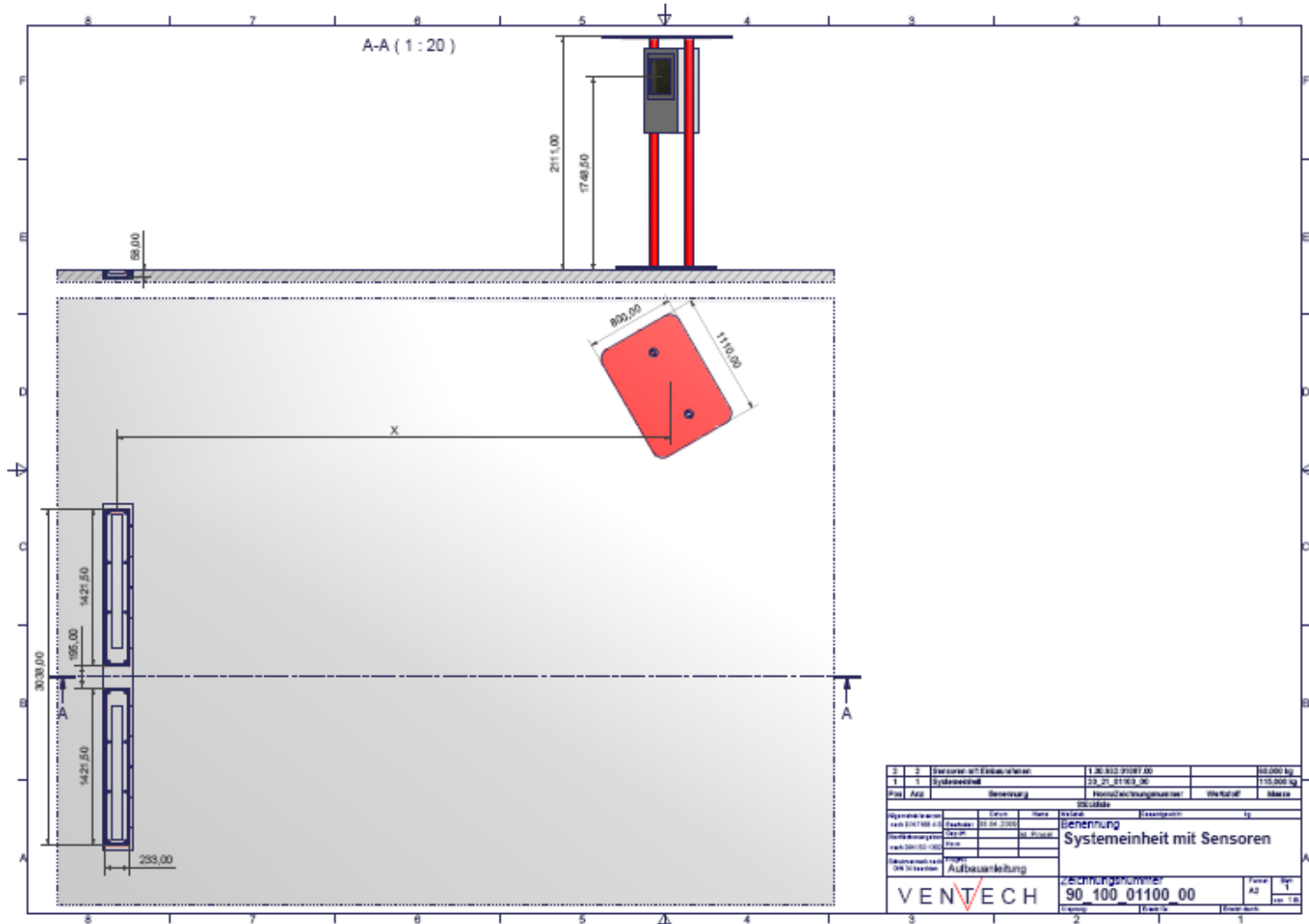


# System Unit (Display) Installation



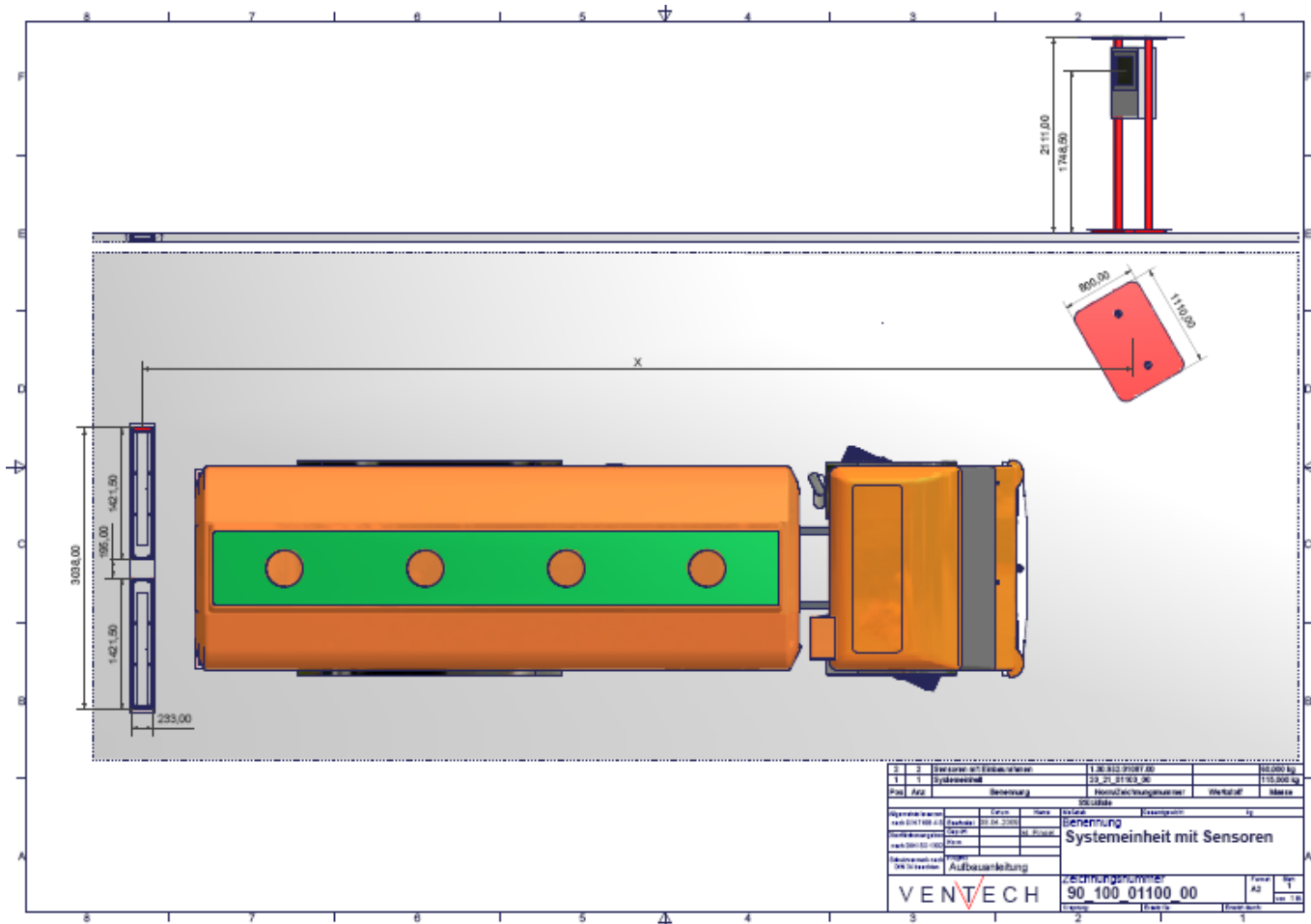
System with Display	LC-Display, illuminated
Width of the sensitive area on left and right side	ca. 48" inch
Accuracy	<b>+/- 9 psi</b> (95% of all test measurements) When cross-checking, the accuracy of the measurement is to be taken into consideration
Power supply	110 Volt, < 1,5 kVA, 50 - 60 Hz
Speed	3 to 16 miles/h
Ambient temperature	+14°F to +113°F (protect sensor and display against intensive sunlight and heating up above 120°F)
Average load capacity of the sensor plate	1,000 axles per day
Minimum load per tire	Tire 275/70 R 22,5 - min. 1500 lbs Tire 385/65 R 22,5 - min. 1700 lbs Other tire types on request

Ventech reserves the right to modify these data specifications without notice.



**...metrology  
in motion...**

# System Unit (Display) Installation



**...metrology  
in motion...**



# System Benefits

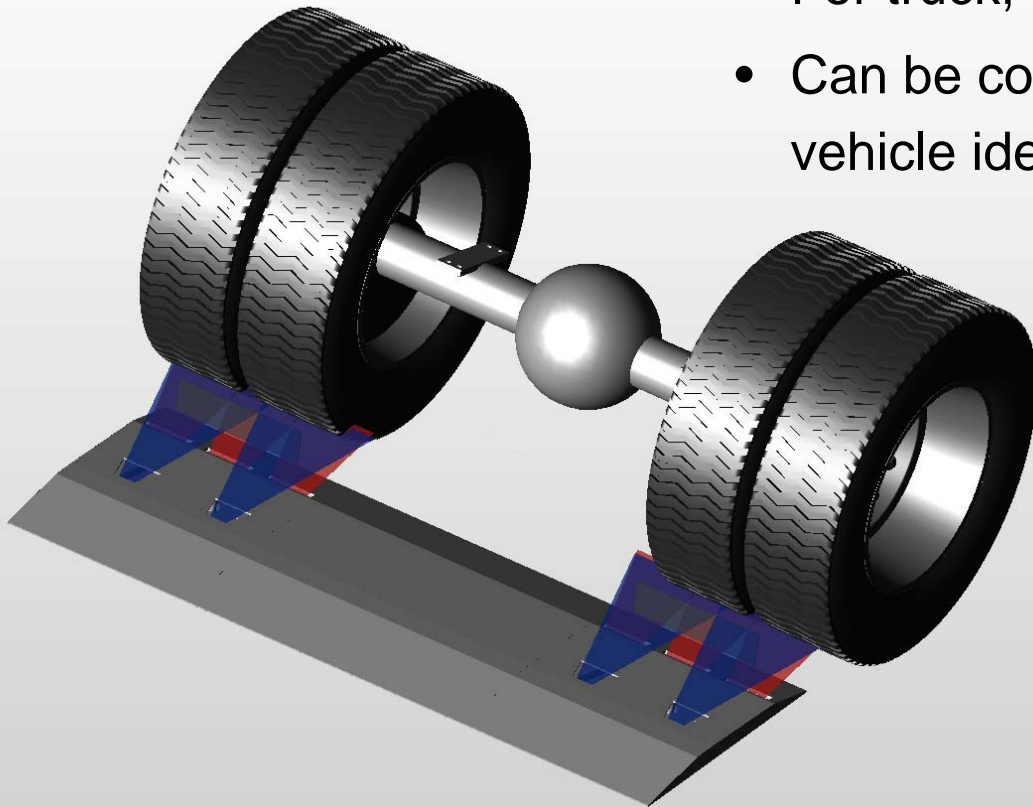
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- Increased Reliability
  - Reduction of Breakdowns
  - Higher Safety Level
- Fully automatic measurement
  - Daily inspection of tire pressure
  - Manual action only in case of wrong tire pressure
- Reduction of fuel consumption
- Extended tire life
- Reduction of CO<sub>2</sub> Emission

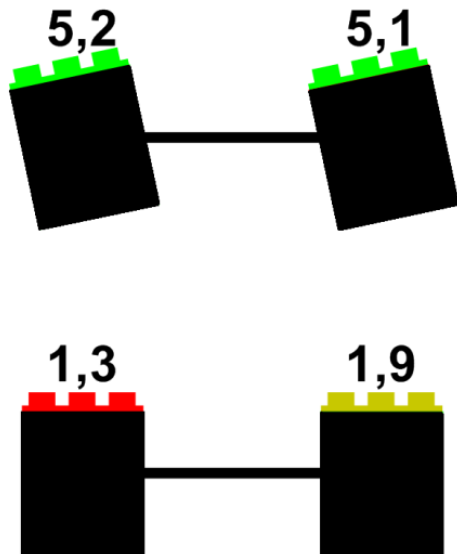
# PNEUSCAN PRO

## Tread Check

- Available Q3 2009
- Optical check by passing sensors
- For truck, buses and cars
- Can be combined with tire inflation check and vehicle identification



# PNEUSCAN PRO



VENTECH  
22.08.2008 15:26:46

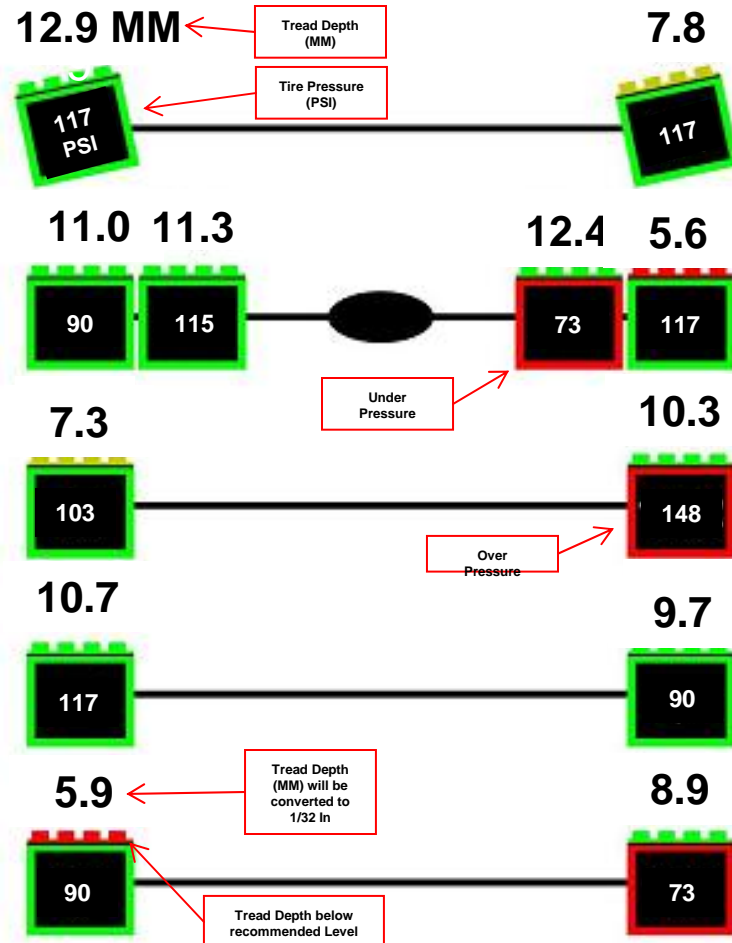
PKW  
RE-V 99

The tread at the red marked positions is too low.

...metrology  
in motion...

...metrology  
in motion...

# PNEUSCAN PRO



VENTECH

08.08.2008

15:05:05

AS-HH 601

Please adjust the pressure  
for the tyres marked in red

...metrology  
...motion...  
in motion

Thank you very much for your  
interest and your attention!

Ventech GmbH

# Demo Site

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# Benefit (ROI Model)

Estimation Of Possible Savings Calculator			
Number of vehicles	250	#	
% of Vehicles with Natural Gas	0.00%	%	
Time to Inspect Vehicle (e.g. Minutes)	20	Minutes	Ave. Time Per/Vehicle = 20 Minutes
Checking Interval Today in Days	30	Days	Typical Inspection Interval = 7 Days
Cost of Service Personal \$ Per/Hour	\$40.00	\$ US	Typical Cost = \$23 + 75% Overhead
Miles Per/Vehicle Per/Year	42,000	Miles/Per/Vehicle	Typical Bus = 35,000 to 60,000 Miles
Vehicle Mileage	3.0	Miles/Per/Gallon	
Price Per/Gallon (Diesel)	\$3.00	\$US/Per/Gallon	Typical Diesel Cost = \$3.00 to \$3.80
Price Per/Gallon (e.g. Compressed) Natural Gas	\$0.00	\$US/Per/Gallon	
Fuel Saving Due to Improved Tire Pressure	2.00%	%	Typical Fuel Savings = 1% to 3%
# of Tires Per/Vehicle (e.g. Average)	18	#	Typical # of Tires: STD. Bus = 6 Tires, Articulating Bus = 8 Tires, Double Decker Bus = 10, Truck = 18 Tires & Heavy Lift = 96
Cost Per/Tire	\$400	\$ US	Typical Tire Cost = \$300.00
Tire Life in Miles	50,000	Miles	Typical Tire Life = 50,000
Savings on Tires	5.00%	%	Typical Savings on Tires = 6%
Total Miles Per/Year	10,500,000	Miles Per/Year	
Total Diesel Consumption	3,500,000	Gallons Per/Year	
Total Natural Gas Consumption	0	Gallons Per/Year	
Cost of Fuel Per/Year	\$10,500,000.00	\$ US Per/Year	
Total Cost of Tires	\$1,512,000.00	\$ US Per/Year	
Potential Savings on Personel Cost (e.g. Man Hours)	\$40,000.00	\$ US Per/Year	
Potential Savings on Fuel	\$210,000.00	\$ US Per/Year	
Potential Savings on Tire Wear	\$75,600.00	\$ US Per/Year	
Total Potential Savings	\$325,600.00	\$ US Per/Year	
Expected Total Investment	\$80,000.00	\$ US	Not including the cost to prepare site
Payback Period	2.9	Months	